



**MAB Community Services**

brain injury · developmental disability · vision rehabilitation

ANNUAL  
REPORT

2014



# DEAR FRIENDS

Thank you for everything you've done to help MAB Community Services and its programs have another wonderful year. MAB is one of the oldest organizations in the country working to create opportunities for people with disabilities, serving more than 1,400 individuals in fiscal year 2014. It is thanks to you—our donors, volunteers and community partners—that we are able to recruit and train talented staff, provide high quality services, and make a real difference in the lives of so many.



Barbara Salisbury



Craig Pfannenstiel

- The Adult Disability Services program doubled the size of its Day Program and received critical rate increases after decades of flat funding. This will enable us to implement an ambitious strategic plan to add program leadership, enhance clinical services, and expand residential supports.
- In addition to its longstanding expertise in brain injury, MAB's Ivy Street School has made a strong investment in programming for students with behavioral health challenges or autism. We integrate transition services and vocational opportunities into a rich array of hands-on learning opportunities that promote academic success and executive functioning.
- More than 110 years after our founding as the first organization in the country serving blind adults, our Massachusetts Association for the Blind division is one of the leading providers of vision rehabilitation in the state. We partner with medical and social service institutions to make vision rehabilitation a seamless part of health-care, helping individuals with vision loss continue to live safely in their own homes.

MAB's goal since 1903 has been to keep disability from getting in the way of a full life in the community. As these pages show, we do it with the partnership and support of many organizations and individuals. This creative, innovative group reflects our deep roots in the community and our commitment to excellence. We hope to work with you again this year.

Sincerely,

Barbara Salisbury

Chief Executive Officer

Craig Pfannenstiel

President, Board of Directors

P.S. When you see this symbol [www](http://www.mabcommunity.org/2014annualreport) visit [www.mabcommunity.org/2014annualreport](http://www.mabcommunity.org/2014annualreport) for the full article or video.

# COMMUNITY PARTNERS

People and organizations we recognized this year for their contributions to the MAB Community.



The Adult Disability Services Strategic Planning Committee for their thoughtful work.



Wheelock Family Theatre for giving our students the gift of theatre and the opportunity to learn and grow beyond the walls of a classroom.



Whole Foods Brookline for partnering with MAB and donating 5% of a day's sales.

William O'Brien, ARAMARK, for helping individuals with disabilities achieve equal access to the world of work.

Top Marathon fundraisers Miles Brown raised (\$18,066), and Keith Johnson and his guides Meghan Goughan and Mark Gaffney (\$10,697).



Andrea Schnepf and Gregory Barnett for their commitment to making the Ivy Street School garden accessible to all students.

Richard J. Jamara, OD, FAO for his work to help people with vision loss gain the confidence and skills they need to live with dignity.



# YEAR **IN** REVIEW

MABVI's blog INSIGHT launches, providing a new online resource for blind and visually impaired individuals and their families. [WWW](#)



July



August



September



October



November



December

The Fran Weisse Commemorative History Exhibit opens, displaying moments from MAB's 100+ years of service.

MAB Annual Meeting celebrates the Ivy Street School Transition Program and new sensory room opens. [WWW](#)

Ivy Street completes its inaugural Creative Summer Session with educational electives ranging from filmmaking to gardening to a student-run business.

Artist and art therapist Tova Speter works with Ivy Street School students to create a community friendship mural in the school.

Blind chef Christine Ha shares her adaptive cooking tips and holiday recipes as a guest contributor to the MABVI blog. [WWW](#)

MAB Community Services has been creating opportunities for people with disabilities since 1903, when Helen Keller and other members of our first Advisory Board created the country's first services for blind adults. We were a pioneer of the deinstitutionalization movement for adults with developmental disabilities and our Ivy Street School is a leader in helping students transition to adult lives. In 2014 we served more than 1,500 teens, adults, and elders.

Our Stories exhibit on display at the Massachusetts State House during the ADDP Legislative Luncheon.



January

New MABWorks location opens in Allston, allowing MAB's Day Program to double in size. [WWW](#)



February

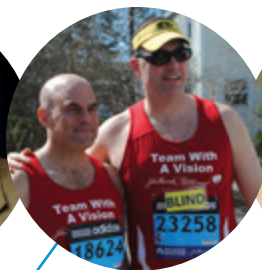
Famed cognitive researcher Howard Gardner speaks at the Ivy Street School Special Education Summit.



March

MABVI sighted guide, NPR's Wait Wait... Don't Tell Me! host Peter Sagal, writes piece "Back to Boston," featured in Runner's World [WWW](#)

MABVI's Boston Marathon team raises a record **\$172,000!**



April

New ADS residence opens to serve adults with brain injuries.



May

Brookline TAB features the Ivy Street School Extravaganza in article "Brookline students with brain injuries showcase talents at variety show" [WWW](#)

Extravaganza raises **\$50,000** for Ivy Street and former WCVB reporter David Brown is our Master of Ceremonies.



June

# MAB ADULT DISABILITY SERVICES

Helping individuals with disabilities live full and satisfying lives in the community, one house, job, or new skill at a time.

**300**  
adults with  
disabilities  
served

**27**  
Vocational Partners



**100**  
burgers flipped at  
annual Day Services  
cookout [www](#)

**17**  
residences



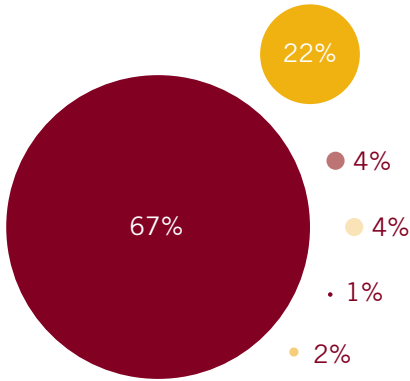
**1**  
adaptive technology workshop  
and 1 poster presented by our  
Orientation and Mobility staff  
at the "Focus on Vision  
Impairment and Blindness"  
Conference

**\$2**  
million  
in new revenue

**1**  
new MABWorks space  
[www](#)



# TOTAL EXPENSES



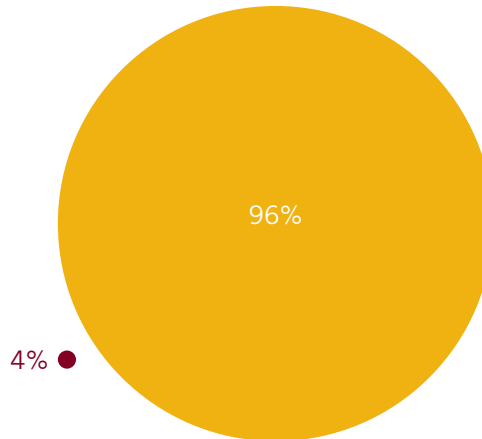
Payroll .....	67%
Housing/Rent .....	22%
Vehicle and Equipment Lease .....	4%
Direct Program Support.....	4%
Professional Fees.....	1%
Telecommunications, Training, Printing, Misc.....	2%

**Total: \$9,036,381\***

\*excluding Administration and Fundraising



# TOTAL REVENUE



Federal Contracts/Reimbursement .....	4%
State Contracts.....	96%

**Total: \$9,764,415**

# IVY STREET SCHOOL

Expanding its mission beyond brain injury, a growing Ivy Street welcomed students and families with diverse challenges.

7

students in the summer residential transition program at Bay State College

2

workshops given at the Special Education Summit with the Brain Injury Association of Massachusetts

25

pieces of fitness equipment given by Ronald McDonald House Charities of Eastern New England



1

student-made mural with artist Tova Speter

46

total students served

1

playwriting workshop with Partners for Youth With Disabilities



\$5,000

in professional development awards to school staff

1

lecture by renowned cognitive researcher Howard Gardner

[www](#)



1

former WCVB reporter hosting the Extravaganza

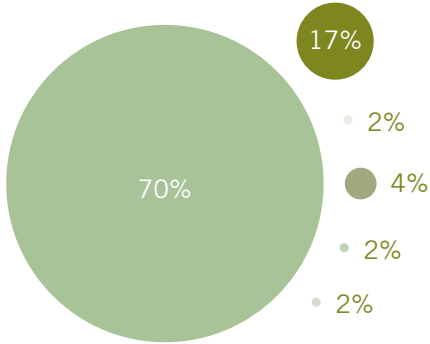
[www](#)

\$50,000

raised at the annual Extravaganza show



# TOTAL EXPENSES



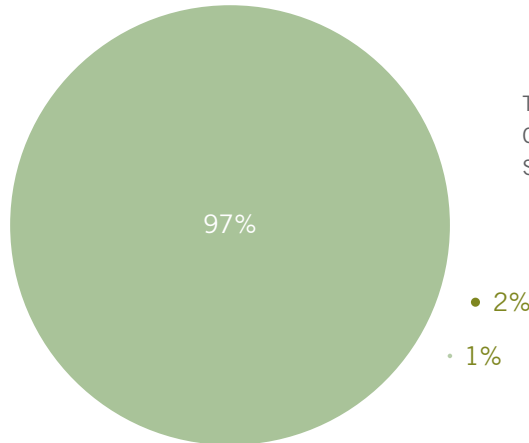
Payroll .....	70%
Housing/Rent .....	17%
Vehicle and Equipment Lease .....	2%
Direct Program Support .....	7%
Professional Fees .....	2%
Telecommunications, Training, Printing, Misc.....	2%

**Total: \$4,664,024\***

\*excluding Administration and Fundraising



# TOTAL REVENUE



Tuition .....	97%
Contributions .....	2%
Special Events (Net) .....	1%

**Total: \$4,879,618**

MASSACHUSETTS ASSOCIATION  
for the  
**Blind and Visually Impaired**

With exceptional partners, geographic expansion, and a rapidly growing Occupational Therapist team, MABVI is becoming a leader in the field of vision rehabilitation.

**\$172,000**  
raised by MABVI's  
Boston Marathon Team

**8**  
low vision centers  
across the state

**1,140**  
individuals with vision  
loss served

**71**  
visually impaired and  
sighted runners on  
our Boston Marathon  
Team [www](#)

**5**  
affiliated low  
vision doctors

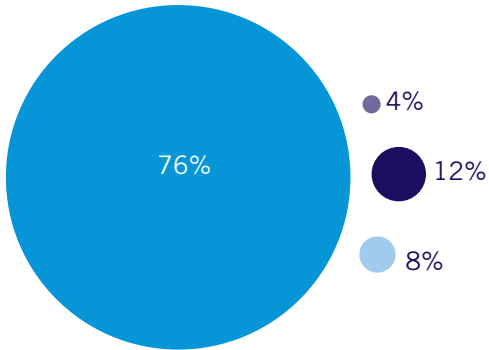
**85**  
new volunteers  
trained

**12**  
Occupational Therapists  
on our vision  
rehabilitation team



© Meg Landers

## TOTAL EXPENSES



Payroll .....	76%
Housing/Rent .....	4%
Direct Program Support .....	12%
Telecommunications, Training, Printing, Misc.....	8%

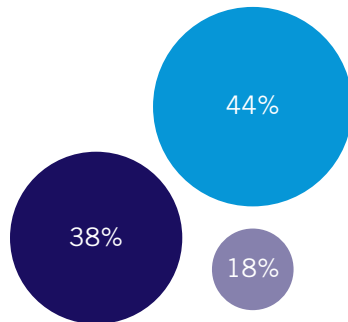
**Total: \$636,168\***

\*excluding Administration and Fundraising



© Meg Landers

## TOTAL REVENUE



Government/Reimbursement .....	38%
Contributions .....	44%
Special Events (Net) .....	18%

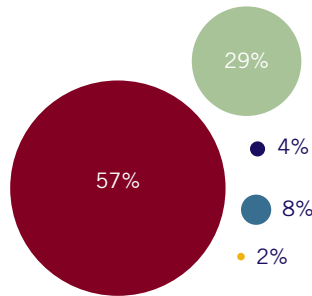
**Total: \$755,309**



# FINANCIALS: YEAR END JUNE 30, 2014

## TOTAL EXPENSES BY PROGRAM

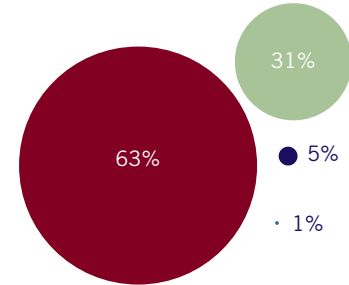
Total: \$15,900,046



Adult Disability Services.....	57%
Ivy Street School .....	29%
Mass Association for the Blind .....	4%
Administration.....	8%
Fundraising/Marketing.....	2%

## TOTAL REVENUE BY PROGRAM

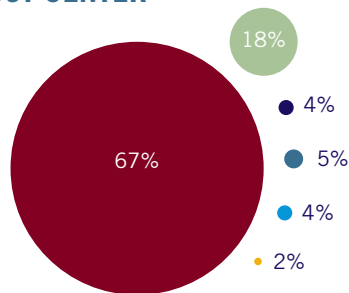
Total: \$15,599,651



Adult Disability Services.....	63%
Ivy Street School .....	31%
Mass Association for the Blind .....	5%
Unrestricted /John Pratt Memorial Fund.....	1%

## TOTAL EXPENSES BY COST CENTER

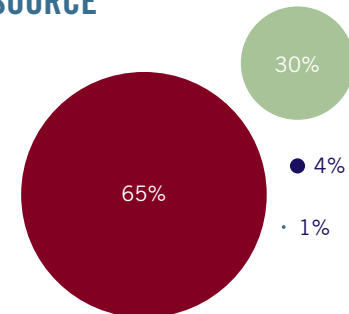
Total: \$15,900,046



Payroll .....	67%
Housing/Rent .....	18%
Vehicle and Equipment Lease .....	4%
Direct Program Support.....	5%
Professional Fees.....	4%
Telecommunications, Training, Printing, Misc .....	2%

## TOTAL REVENUE BY SOURCE

Total: \$15,599,651



Government/Reimbursement.....	65%
Tuition .....	30%
Contributions .....	4%
Special Events (Net) .....	1%

# DONORS

## \$100,000+

Memorial Foundation for the Blind

## \$50,000+

The Highland Street Foundation

## \$35,000+

The Beulah Fund

Dorothy S. Grant Trust

## \$30,000+

Jenny Netzer and Ellis Seidman

## \$25,000+

The Hamilton Company Charitable Foundation

Ralph Muller

## \$20,000+

Tony and Kathy Brown

The Barbara Epstein Foundation Inc.

The Gibney Family Foundation

MEDITECH

## \$15,000+

The George E. Curtis Charitable Trust

## \$10,000+

Richard Brown

Kenneth and Janice Cunningham

Julie and Michael Ellenbogen

Winifred Frykberg Trust

Suzanne and Steven Kaitz

Horace A. Moses Foundation Trust

Marie Parritt Trust

Barbara and Luke Salisbury

## \$7,000+

Elaine Ellenbogen

Ronald McDonald House Charities of Eastern New England, Inc.

## \$5,000+

Bank of America Charitable Gift Fund-Barbara Mitchell Fund  
Blue Cross Blue Shield of Massachusetts Foundation

Blue Hills Bank Charitable Foundation  
Stephen Blyth and Anita Gajdecki

Bushrod H. Campbell and Adah F. Hall Charity Fund

The Charlotte Foundation

Delta Gamma Foundation

Eastern Bank Charitable Foundation

HUB International

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Massachusetts Charitable Mechanic Association

Nashoba Valley Community Healthcare Fund

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Craig and Allison Pfannenstiel

Alice Sibley Fund

## \$3,000+

Anonymous (2)

Boston Evening Clinic Foundation

Dean K. Denniston, Jr.

Foley Family Irrevocable Trust

Douglas Katz and Kim Storey

Massachusetts Cultural Council

Dale Morse and John Salvati

David and Christine Root

Penelope Savitz

David and Gail Schechter

## \$2,500+

Alexander, Aronson and Finning

Allington LLC and the Emello Family

BJ's Charitable Foundation

East Boston Savings Bank

The Fuller Foundation, Inc.

Andrea Levitt and Tony Hatoun

George and Camilla Hertz

Robert and Sandra Marcus, Robert Marcus Real Estate, and Home Maintenance Organization

Judy Paprin and Richard Anders

Deborah and Vassilios Raptopoulos

Greg Torres and Elizabeth Pattullo

Bob and Stephanie Whelan

## \$2,000+

Lions Club of Waltham  
St. Francis Community Health Care, Inc.

David and Tory Whitlock

Whole Foods Market Brookline

## \$1,500+

Amory Architects

BNY Mellon Community Partnership

C Different With Aaron Capital Lease Group

Chuck Kipp, Sarah Pitkin and Sterling Picture Framing

David McCord and Stephen Hendrickson

## \$1,000+

Bin Ends Wine

Brian Balogh and Kathy Craig

Ronald G. Casty Family Foundation

Cynthia Canham and Stefan Maeder

The Colony Group  
Eagle Vision One

David and Sydney Feldman

Judith and James Goddard

Greater Worcester Community Foundation

George Fifield and Lynne Adams

Peter Holden and Rochelle Strenger

Todd Holland

Nancy Kidder

Robert Lawrence

Michelle and Ira Lefkowitz

Stephen and Ellen Little

Stephen and Jane Lorch

The JP Morgan Chase Foundation

Talya Nevo-Hacohen

Mary Ellen Neylon and Ted O'Neill

E. Puopolo and Son

Qualyexperts Corporation

Karen Quigley and Russell Hensel

Suzanne Pratt

The Professional Alliance

William Raeder

Joel and Nancy Rosenhaus

James W. Rollins Charitable Trust

Carol and Paul Rose  
Staples Foundation

Carol and Ted Steinman

Theresa Turbide  
Wheelabrator  
Technologies Inc.

### \$500+

Martin Alintuck  
Kristina Ament  
Gudrun and Robert  
Ashton  
Anthony Autori  
Martin Berman  
Robert and Shon  
Beury  
Ms. Suzanne Bicknell  
Brookline Bank  
Jose Caneda  
Charles and Brenda  
Cavallaro  
Stanley Cohen  
Donald and Mildred  
Coutu  
Frank and Cindy  
Crocetti  
David Crandell and  
Wendy Gutterson  
Sue and Kevin Drum  
FiftyTwo4Mom  
Robert and Joan  
Foster  
Lori and Joe Frasure  
Jim Goldenberg  
Robert Griffin and  
Roseann Russell  
H.A.L.O. Foundation  
The Hanover  
Insurance Group  
Andrea Henchey  
George and Sytske  
Humphrey  
Scott C. Hyney  
Lane and Leland  
Kelley

Jennifer Ketchell and  
Joel Nashett  
Allen Keys  
Krokidas & Bluestein  
LLP  
Thomas Lilly  
Dana Litman  
Jonathan Lourie  
MacFarlane Energy  
Jane Mosakowski  
Frances and Ben  
Moyer  
Rob Nolin  
Peabody Resident  
Services, Inc.  
Jason Pomeroy  
Norman and  
Susan Posner  
Birgitte Rasmussen  
Nancy and Ronald  
Shaich  
Ms. Linda C. Sharpe  
Ian Skinner  
Stephen and Ann  
Skinner  
Marshall M. and  
Barbara J. Sloane  
Private Foundation  
Stanhope Garage, Inc.  
Jay Stein and  
Gretchen Fox Stein  
Mr. and Mrs. Douglas  
Tarella  
West Springfield  
Lions Club  
Steven and Clara  
Wood

### \$250+

J. Michael Badgis  
David Bernstein and  
Susan Howard  
Anthony Bertoldi  
John Biggio  
Claudia Boldman  
The Boston  
Foundation  
T.C. Breazeale  
William Brevda  
Daniel and Julia Brody  
Miles Brown  
Lance Brown  
Melissa Burkland  
Cambridge Medical  
Supply  
Marty and Colin  
Canham  
Christian Chandler  
David and Cindy  
Chapin  
Michael and Diane  
Christian  
Evon Cooper  
D&R Products  
Stephanie and David  
D'Angelo  
Scott and Pamela  
Dailey  
Chuck and Sharon  
Diamond  
Charlie Dirksen  
Divine Heart Center  
LLC  
Richard Drury  
Paul Duquette  
Michael Flynn  
Rita Foley  
Mark Gaffney  
Nilesh Gandhi

Jon and Ellen Gezotis  
Ellen Goldberg  
David Hamilton  
Melvyn Harris  
Daniel Heaney  
Peter Hecht  
Barry Howard  
Swanee Hunt  
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Hunter  
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Killeen  
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Manson  
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Lynn McCarroll  
John and Suzanne  
McDonough  
MDU Resources  
Foundation  
Mitchell & DeSimone  
Jay Murphy  
Joshua O'Brien  
Jeffery O'Neil  
OppenheimerFunds  
Pereira Electric  
Corporation  
Pestex, Inc.  
Leslie Pine and Bob  
Brier  
Joseph Quintanilla  
Reading Lions Club  
Michael Richstone  
Mark Rossi and  
Sabrina Kurtz-Rossi

Judith Savageau  
Mary and John  
Spadazzi  
Thomas K. Standish  
John and Margot  
Taylor  
Fred and Mary  
Streetman  
Dan and Terri  
Streetman  
Thrivent Financial for  
Lutherans Foundation  
U.A. Plumbers and  
Gas Fitters Union  
Local 12  
Michael Upham  
John and Susan  
Valpey  
Giselle Weiss  
Paul Welch

### In-Kind

90+ Cellars  
Ball Square Fine  
Wines  
Bay State College  
Bin Ends  
Costume Works  
Elaine Ellenbogen  
Flipside  
The Fireplace  
Restaurant  
Fragale and Sons  
Landscaping  
The Hasty Pudding  
Theatricals

Hopkinton Vision  
Center  
HUB International  
Hunt's Camera  
J&D Landscaping  
J.P. Licks  
Lynn Jeffery  
La Morra  
Jonathan Lourie  
National Lumber  
Jay Nelson  
Michael and  
Lee Ann O'Friel  
Pretzel Crisps  
William Raeder  
Read and White  
Formal Wear  
Reed & Barton  
Revels  
Roche Bros.  
The Salty Pig  
Judith Savageau  
David and Gail  
Schechter  
Stoddard's Food and  
Ale  
Trader Joe's  
The Urban Grape  
David and Tory  
Whitlock  
Wheelock Family  
Theatre

With thanks to the

*John Hancock*

2014  
NON-PROFIT  
MARATHON  
PROGRAM

# BOARD OF DIRECTORS

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The MAB Community:

**MAB** ADULT DISABILITY SERVICES

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**IVY STREET  
SCHOOL**

[www.ivystreetschool.org](http://www.ivystreetschool.org)

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**MASSACHUSETTS ASSOCIATION  
for the**

**Blind and Visually Impaired**

[www.mabvi.org](http://www.mabvi.org)

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 /themabvi



MAB Community Services has been creating opportunities for people with disabilities since 1903. Our experience allows us to forge strong community partnerships to meet the pressing need for high quality services and transform lives. [www.mabcommunity.org](http://www.mabcommunity.org)