



DEAR FRIENDS,

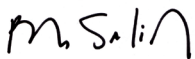
With your help, we've had an incredible year. There are two groups of people who make MAB's work possible. Our staff, who taught and supported more than 1,400 Massachusetts residents with disabilities. And you—our donors, volunteers and community partners. We offer our thanks to both amazing groups. Your deep commitment is the furnace that propels MAB and inspires others around you to think about what good they can do.

- The Adult Disability Program has doubled in size in recent years and with a new strategic plan, is exploring opportunities to provide a greater range of supports that can allow adults, regardless of their impairment, to live full lives in the community.
- Our Ivy Street School has expanded its enrollment and its scope, moving beyond brain injury to create a specialized Transition Program for teens with social and organizational challenges who need extra help as they head into adulthood.
- 110 years after our founding as the first organization in the country serving blind adults, we are one of the leading providers of vision rehabilitation in the state, helping individuals adapt to vision loss and live safely in their own homes.

Our goal is to create opportunities for people with disabilities to live the lives they want to live. Whether it's a teen dreaming of a first job, an adult who wants to explore the community he lives in, or a senior who deserves a healthy and active retirement, MAB looks for ways to keep disability from getting in the way.

We do it through partnerships with many, many organizations and individuals. The accomplishments spread throughout the pages of this book reflect a proud and thoughtful community. Thank you for creating such meaningful work.

Sincerely,



Barbara Salisbury
Chief Executive Officer




Craig Pfannenstiehl
President, Board of Directors



Barbara Salisbury



Craig Pfannenstiehl

P.S. When you see this symbol  visit www.mabcommunity.org/2013annualreport for the full article or video.

COMMUNITY PARTNERS

People and organizations we recognized this year for their contributions to the MAB Community.



COURTNEY BENT, for her passion for teaching individuals with disabilities to use photography to explore and document their lives. [www](#)

JENNIE DUNKLEY AND MARILYN WEBER,

for their leadership in establishing the Ivy Street School's new Transition Program for teens.



THE BOSTON ATHLETIC ASSOCIATION,

for their long history of championing athletes with disabilities at the Boston Marathon.



THE BOSTON ATHLETIC ASSOCIATION, for their long history of championing athletes with disabilities at the Boston Marathon.

ELLEN GOLDBERG (\$10,325) AND TRACY WASDEN (\$7,350), top Marathon fundraisers.



YVONNE ABRAHAM AND SCOTT LAPIERRE of the Boston Globe, for so movingly telling the story of deinstitutionalization in their 2012 front-page article. [www](#)



THE HAMILTON COMPANY CHARITABLE FOUNDATION and **RAY MAGLIOZZI AND HIS GOOD NEWS GARAGE**, for exceptional partnership with the Ivy Street School.



BARRY O'NEILL, 1:1 Community Volunteer, 2013 Jane Falk Award for dedicated volunteer service. [www](#)



YEAR IN REVIEW

MAB Community Services has been creating opportunities for people with disabilities since 1903, when Helen Keller and other members of our Advisory Board created the country's first services for blind adults. In 2013 our three programs helped more than 1,400 teens, adults, and elders with disabilities live with dignity and independence.



JULY

Amelia Peabody Charitable Fund awards a **\$25,000** Matching Gift for Ivy Street School renovations



AUGUST

MABVI's Team With a Vision accepted as a John Hancock Non-Profit Partner



SEPTEMBER

Transition Program opens in a new fifth classroom at the Ivy Street School



OCTOBER

Our Stories exhibit on display at the West Roxbury branch of the Boston Public Library



NOVEMBER

Ivy Street School's Matching Gift Challenge raises **\$52,000**



DECEMBER

MABVI's tips for Making the Holiday Season Brighter for Visually Impaired Relatives is featured on the Caregivers Voice [www](#)

Boston University Clinical Associate Professor (and MABVI partner) Sue Berger discusses living with vision loss in Sargent College's Impact magazine [www](#)

Support group member Bob Marcotte featured in the article "Marcotte Helps the Sight Impaired" [www](#)



New residence for five adults opens in West Roxbury

Our Stories book published and distributed to 700 people at a special book signing at the ADDP Annual Conference [www](#)



Blindfold Challenge at the BAA 5K pairs 32 guides and blindfolded runners



New Blindfold Challenge website launches [www](#)

40 runners and guides raise **\$77,500** and stand strong in the face of adversity at the Boston Marathon [www](#)



Extravaganza raises **\$46,000** for Ivy Street and former Governor Michael Dukakis and his wife Kitty speak



MABVI Senior Connection brings 150 support group members together to share strategies



Adult Disability Services Strategic Plan completed

Ivy Street hosts students for first week-long overnight transition camp

MAB ADULT DISABILITY SERVICES

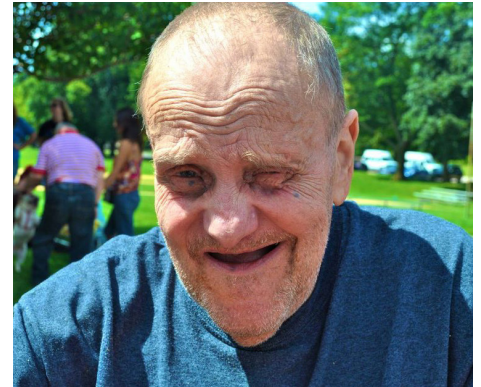
Four decades may have passed, but celebrating life in the community never gets old.

6,800

additional square feet in the building we are readying for the expansion of our Day Program

80

individuals in our Day Program (enrollment capacity)



4 |

13

Vocational Partners



700

Our Stories books distributed to ADDP conference participants www.ourstories.org

1

new residence opened

150

number of staff members it takes to run 16 group homes and an individual supports program

300

adults with disabilities served



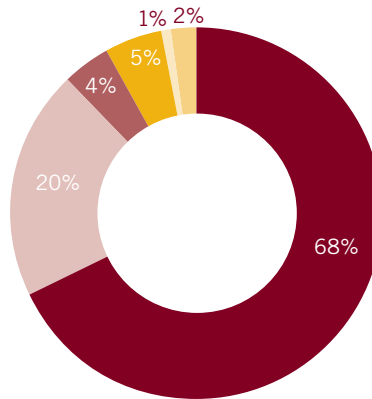
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4

Exhibits of Our Stories, at the State House, the Boston Public Library's West Roxbury branch, and One Ashburton Place and the Transportation Building in Boston



TOTAL EXPENSES

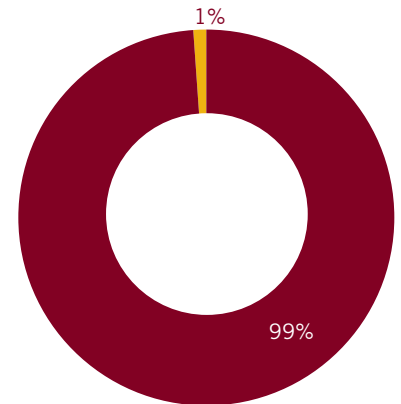


| | |
|--|-----|
| Payroll | 68% |
| Housing/Rent | 20% |
| Vehicle and Equipment Lease | 4% |
| Meals, Furnishings, Supplies | 5% |
| Professional Fees..... | 1% |
| Telecommunications, Training, Printing, Misc..... | 2% |

Total: \$8,225,406*

*excluding Administration and Fundraising

TOTAL REVENUE



| | |
|--------------------------------|-----|
| Government/Reimbursement | 99% |
| Client Fees | 1% |

Total: \$8,965,600

IVY STREET SCHOOL

THRIVING AFTER BRAIN INJURY

With more students than ever before, Ivy Street has a year packed with learning, laughing and launching new programs.

\$52,000

raised in matching gift challenge
to renovate classrooms

1

Car Talk guy
hosting the
Extravaganza

[www](#)



100

yearbooks
produced

7

tassels and
mortarboards
tossed at
Graduation

19

community
vocational
partners



3

workshops given
at the Brain
Injury Association
of Massachusetts
pediatric
conference

5

classrooms
including our
new Transition
Program



42

total students
served

50

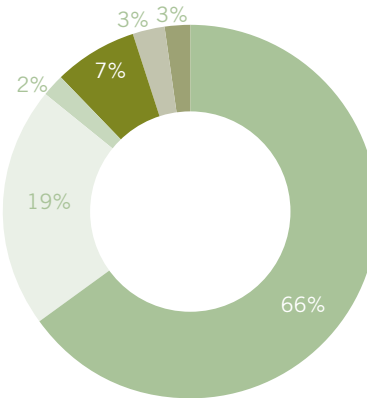
extravaganza
performers
including one
white rabbit

[www](#)





TOTAL EXPENSES

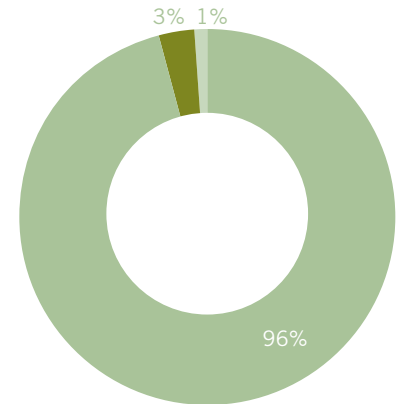


| | |
|--|-----|
| Payroll | 65% |
| Housing/Rent | 21% |
| Vehicle and Equipment Lease | 2% |
| Meals, Furnishings, Supplies | 7% |
| Professional Fees..... | 3% |
| Telecommunications, Training, Printing, Misc..... | 2% |

Total: \$3,931,933*

*excluding Administration and Fundraising

TOTAL REVENUE



| | |
|----------------------------|-----|
| Tuition | 96% |
| Contributions | 3% |
| Special Events (Net) | 1% |

Total: \$4,077,487

MASSACHUSETTS ASSOCIATION
for the
Blind and Visually Impaired

CONFIDENT LIVING WITH VISION LOSS

As we age, uncorrectable vision loss becomes more likely. But vision rehabilitation—the training and counseling services that help people learn to live safely with reduced vision—can help.

32

Blindfold
Challenge
teams



2

hours 52 minutes: time it took Amy
McDonough, Team With a Vision
member and fastest visually impaired
female marathoner in the country, to
run the Boston Marathon [www](#)

1

celebrity sighted
guide, NPR host
Peter Sagal of
Wait, Wait...Don't
Tell Me! [www](#)

2,676

total support group
meeting attendances

7

Occupational Therapists on our vision
rehabilitation team and 7 teens on our
Junior Team With a Vision

9

Family volunteer program expands to
9 matches thanks to support from the
Gibney Family Foundation [www](#)



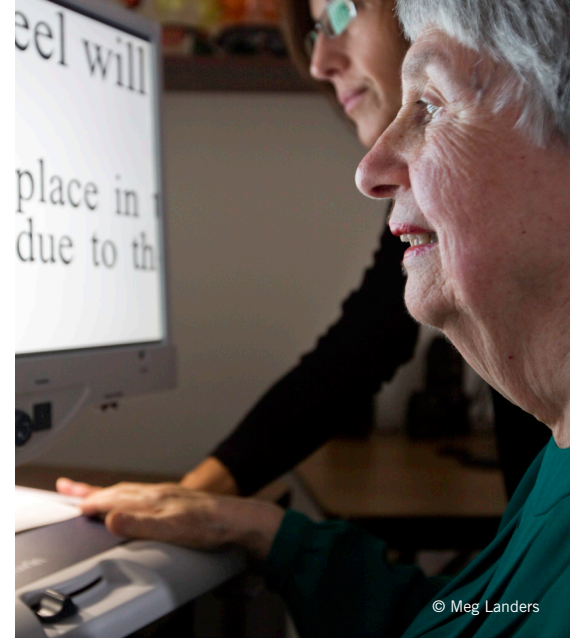
1,073

individuals with vision loss served

2

Feeling for Form
tours for support
groups at the
Museum of
Fine Arts



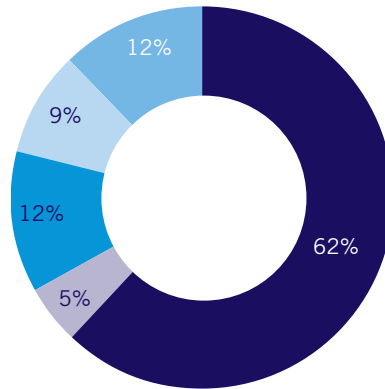


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TOTAL EXPENSES

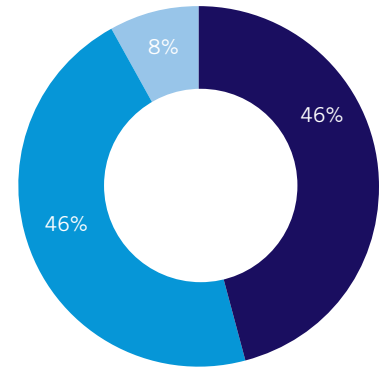


| | |
|--|-----|
| Payroll | 62% |
| Housing/Rent | 5% |
| Professional Fees..... | 12% |
| Programs and Supplies..... | 9% |
| Telecommunications, Training, Printing, Misc..... | 12% |

Total: \$619,407*

*excluding Administration and Fundraising

TOTAL REVENUE



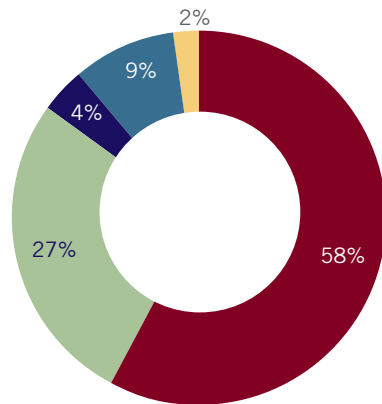
| | |
|-------------------------------|-----|
| Government/Reimbursement..... | 46% |
| Contributions | 46% |
| Special Events (Net) | 8% |

Total: \$683,319

FINANCIALS: YEAR END JUNE 30, 2013

TOTAL EXPENSES BY PROGRAM

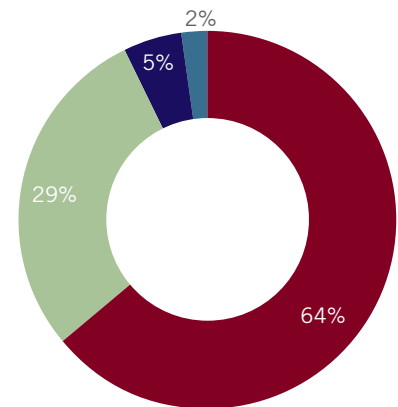
Total: \$14,291,387



| | |
|--------------------------------------|-----|
| Adult Disability Services..... | 58% |
| Ivy Street School | 27% |
| Mass Association for the Blind | 4% |
| Administration..... | 9% |
| Fundraising/Marketing | 2% |

TOTAL REVENUE BY PROGRAM

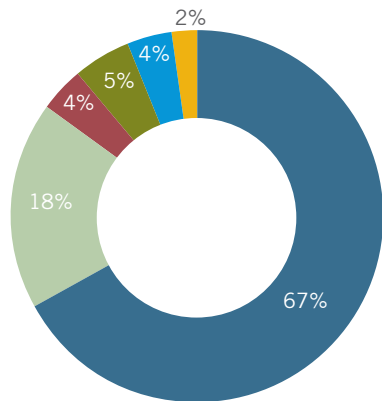
Total: \$14,021,097



| | |
|--------------------------------------|-----|
| Adult Disability Services..... | 64% |
| Ivy Street School | 29% |
| Mass Association for the Blind | 5% |
| Unrestricted..... | 2% |

TOTAL EXPENSES BY COST CENTER

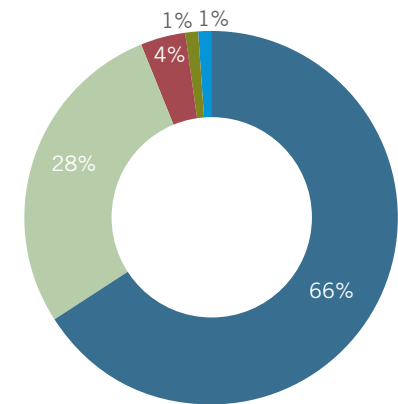
Total: \$14,291,387



| | |
|--|-----|
| Payroll | 67% |
| Housing/Rent | 18% |
| Vehicle and Equipment Lease | 4% |
| Meals, Furnishings, Supplies | 5% |
| Professional Fees..... | 4% |
| Telecommunications, Training, Printing, Misc | 2% |

TOTAL REVENUE BY SOURCE

Total: \$14,021,097



| | |
|-------------------------------|-----|
| Government/Reimbursement..... | 66% |
| Tuition | 28% |
| Contributions | 4% |
| Special Events (Net) | 1% |
| Client Fees..... | 1% |

DONOR LIST

\$100,000+

Memorial Foundation for the Blind

\$50,000+

The Highland Street Foundation

\$25,000+

The Hamilton Company Charitable Foundation

The Amelia Peabody Charitable Fund

\$20,000+

The Barbara Epstein Foundation, Inc.

The Gibney Family Foundation

MEDITECH

\$15,000+

The George E. Curtis Charitable Trust

Dorothy S. Grant Trust

Suzanne and Steven Kaitz

\$10,000+

Kenneth and Janice Cunningham

Julie and Michael Ellenbogen

Winifred Frykberg Trust

Horace A. Moses Foundation Trust

Craig and Allison Pfannenstiehl

\$7,500+

Jenny Netzer and Ellis Seidman

Marie Parritt Trust

David and Christine Root and the Baker Root Family Foundation

David and Gail Schechter

\$5,000+

Bank of America Charitable Gift Fund

Blue Hills Bank Charitable Foundation

Bushrod H. Campbell and Adah F. Hall Charitable Foundation

Sidney Cooley

Mrs. Elaine Ellenbogen

Fallon Community Health Plan

Foley Family Irrevocable Trust

HUB International

Barbara and Luke Salisbury

Staples Foundation

\$3,000+

Anonymous

Boston Evening Clinic Foundation

David and Sydney Feldman

Marilyn Hailer

George and Camilla Hertz

Douglas Katz and Kim Storey

Michael and Lee Ann O'Friel

Katharine M. Wolff

\$2,500

Association of Developmental Disabilities Providers

Chip and Christy Bergstrom

Stephen Blyth and Anita Gajdecki

Tony and Kathy Brown

Capital Lease Group East Boston Savings Bank

Nashoba Valley Community Healthcare Fund

Talya Nevo-Hacohen

Thomas W. Haas Foundation

\$2,000+

Andrea Levitt and Tony Hatoun

Lions Club of Waltham

Karen Quigley and Russel Hensel

St. Francis Community Health Care, Inc.

David and Tory Whitlock

\$1,500+

Anonymous

Dale Morse and John Salvati

Judy Paprin and Richard Anders
Jason and Martha Stone

\$1,000+

Allington LLC and the Emello Family

Brian Balogh and Kathy Craig

T.C. Breazeale

BU On Broadway

The Colony Group
Lois Feldman Fund at the Greater Worcester Community Foundation

George Fifield and Lynne Adams
Judith and James Goddard

Peter Holden and Rochelle Strenger

Barry Howard

J & D Landscape Contractors

Jennifer Ketchell and Joel Nashett

Stephen and Ellen Little

Sandra and Robert Marcus and Robert Marcus Real Estate

Mary Ellen Neylon and Ted O'Neill

Suzanne Pratt

William Raeder

Deborah and Vassilios Raptopoulos

Carol and Paul Rose

Suzanne and Herb Tobin

Mr. John Valpey

Nigel Willerton and Triny Aguirre

Marianne and Henry Winkelman

\$500+

David and Sukie Amory

Gudrun and Robert Ashton

Penny Bernstein

Robert and Shon Beury

John Biggio

Cynthia Canham and Stefan Maeder

Ronni and Ronald Casty

David and Cindy Chapin

Stanley Cohen

Joseph Collins and Judith Beckler Collins

Thomas and Lauren Cronin

Anne Doyle and Jim Stock

Sue and Kevin Drum

Gloria Gaito

Patricia Garrity

Frank Gibney

Diane and Lloyd Gordon

The Hanover Insurance Group

Moses Michael Hays Lodge AF & AM

Swanee Hunt

Kenneth Johnston

John and Consuelo Isaacson

Krokidas & Bluestein LLP

Lawrence-Lynch Materials Corp

Michelle and Ira Lefkowitz

Stephen and Jane Lorch

Jonathan Lourie

Massachusetts Eye and Ear Infirmary

Mark O'Friel and Yoko Murai

Ms. Leslie Pine

Sarah Pitkin and Chuck Kipp and Sterling Picture Framing

Jason Pomeroy

E. Puopolo and Son

Norman and Susan Posner

Nancy and Ronald Shaich

Linda C. Sharpe

Stanhope Garage, Inc.

Douglas and Kathleen
Tarella
Marion Valpey
Verizon Foundation
Norah and Clifford
Webster
Chris Whittaker

\$250+

Laura and David Albro
Bay State Federal
Savings Charitable
Foundation
Jennifer Bergstrom
Braintree
Rehabilitation
Hospital
David Bernstein and
Susan Howard
Claudia Boldman
Calvert Social
Investment
Foundation
Cambridge Medical
Supply
Camp Manitou for
Boys on East Lake
Marty and Colin
Canham
Lisa Cloitre
Peggy and John
Christie
Maryann Civitello and
Karen Burns
Commerce Bank
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Deruvo

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Ken Konesco
Bette Jean and Jim
Krieger
Romney Laderberg
Dana Litman
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Martine Bloechlinger
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Robin and Peter
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The Meek Foundation
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Moyer
Vincent and Joyce
O'Connell
Panopticon Imaging,
Inc.
Joseph Quintanilla
Reading Lions Club

Mark Rossi and
Sabrina Kurtz-Rossi
Nicole Sabatini
Judith Savageau
Stefania Citron
Schneider
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Simourian
Mary and John
Spadazzi
William Sullivan
Christopher Turunen
Theodore Valpey
John and June Vernon
Matthew Walter
Tracy Wasden
Jeanne and Andy Wolf
Allen Wright and
Carolyn Corcoran

In-Kind

Wasim Altaf
AMC Boston Common
19
Ball Square Fine
Wines
Bin Ends
Boston Celtics
Community Relations
Department
Brookline Ice
Stanley Cohen
Corporate Imaging
Concepts
Costume Works
Eastern Standard
ETS International
Fragale and Sons
Landscaping
Stanley Feldman
The Fireplace
Restaurant

Flipside
Zachary Germain
Hopkinton Vision
Center
Hunt's Camera
J&D Landscaping
La Morra
Lineage
Jonathan Lourie
Mastiff, Inc.
National Lumber
Jay Nelson
New England Patriots
Foundation
Oreana Winery
Panopticon Imaging
Peet's Coffee and Tea
Reed & Barton
Roche Bros.
David and Christine
Root
Rosa Mexicano
Saucony
Sav-Mor Liquors
Judith Savageau
David and Gail
Schechter
Sorellina
Edie Twining
The Urban Grape
Chestnut Hill
Wheelock Family
Theatre
Yard House
Michael Zimman and
Ellen Rovner

With thanks to the

John Hancock



2013
NON-PROFIT
MARATHON
PROGRAM

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Heller Shoop, Director of Adult Disability Services
Ron Allen, Director of the Ivy Street School
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The MAB Community:


MAB ADULT DISABILITY SERVICES

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 /mabcomservices

**IVY STREET
SCHOOL**

 /ivystreetschool  @ivystreetschool

 /ivystreetschool

MASSACHUSETTS ASSOCIATION
for the
Blind and Visually Impaired

 /mabvi  @themabvi

 /themabvi



MAB Community Services has been creating opportunities for people with disabilities since 1903. Our experience allows us to forge strong community partnerships to meet the pressing need for high quality services and transform lives. www.mabcommunity.org